ONTARIO CREDIT UNION FOUNDATION FINANCIAL STATEMENTS

DECEMBER 31, 2016

INDEX

| | PAGE |
|--|-------|
| INDEPENDENT AUDITOR'S REPORT | 2 |
| STATEMENT OF FINANCIAL POSITION | 3 |
| STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES | 4 |
| STATEMENT OF NET ASSETS | 5 |
| STATEMENT OF CASH FLOWS | 6 |
| NOTES TO THE FINANCIAL STATEMENTS | 7 - 8 |



Independent Auditor's Report

To the Members of Ontario Credit Union Foundation

We have audited the accompanying financial statements of **Ontario Credit Union Foundation**, which comprise the statement of financial position as at December 31, 2016, the statements of operations and changes in fund balances and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

In common with many charitable organizations, Ontario Credit Union Foundation derives most of its revenue from donations and fundraising, the completeness of which is not susceptible of satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the organization and we were not able to determine whether any adjustments might be necessary to revenue, excess of revenues over expenses, total assets and net assets.

Qualified Opinion

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the financial statements present fairly, in all material respects, the financial position of Ontario Credit Union Foundation as at December 31, 2016 and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Jones & O'Connell LLP

Jones & O'Connell LLP Chartered Professional Accountants Licensed Public Accountants

March 10, 2017 St. Catharines, Ontario

ONTARIO CREDIT UNION FOUNDATION STATEMENT OF FINANCIAL POSITION

As at December 31

| | Community Investment | I | Permanent Capital | General | 2016 | | 2015 |
|--|-------------------------|----|----------------------|---------------|-----------------|------|----------|
| ASSETS | Funds | | Funds | Fund | Total | | Total |
| Current assets: | | | | | | | |
| Cash | \$ 672,086 | \$ | 1,046,196 | \$ 185,161 | \$ 1,903,443 | \$ 1 | ,956,220 |
| Accounts receivable | | | - | 8,519 | 8,519 | | 9,542 |
| Prepaid expenses | - | | - | 5,482 | 5,482 | | 5,972 |
| Other | - | | - | · <u>-</u> | _ | | 1,142 |
| | \$ 672,086 | \$ | 1,046,196 | \$ 199,162 | \$ 1,917,444 | \$ 1 | ,972,876 |
| Investment | · - | | - | 50 | 50 | | 40 |
| | \$ 672,086 | \$ | 1,046,196 | \$ 199,212 | \$ 1,917,494 | \$ 1 | ,972,916 |
| LIABILITIES AND NET ASSETS Current liabilities: | | | | | | | |
| Accounts payable | \$ _ | \$ | _ | \$ 10,390 | \$ 10,390 | \$ | 3,906 |
| 1 7 | \$ - | \$ | - | \$ 10,390 | \$ 10,390 | \$ | 3,906 |
| Net assets: | | | | | | | |
| Community investment funds | \$ 672,086 | \$ | - | \$ - | \$ 672,086 | \$ | 766,515 |
| Permanent capital funds | - | | 1,046,196 | - | 1,046,196 | 1 | ,043,999 |
| General fund | - | | - | 188,822 | 188,822 | | 158,496 |
| | \$ 672,086 | \$ | 1,046,196 | \$ 188,822 | \$ 1,907,104 | \$ 1 | ,969,010 |
| | \$ 672,086 | \$ | 1,046,196 | \$ 199,212 | \$ 1,917,494 | \$ 1 | ,972,916 |

The accompanying notes are integral to the financial statements.

Approved by the Board:

D. Caldwell, Chair

J. Lalonde, Secretary/Treasurer

ONTARIO CREDIT UNION FOUNDATION STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES

| | Commu Investment | • | | Perma Capita | | nds | Genera Fund | nl . | Total | |
|---|-----------------------------|-------------------------------|------|--------------------------|------|---------------------|--------------------------------------|--|--|---|
| For the year ended December 31 | 2016 | 2015 | | 2016 | | 2015 | 2016 | 2015 | 2016 | 2015 |
| REVENUES | | | | | | | | | | |
| Contributions (note 2) Interest on current account Membership fees | \$ 370,097 5,454 | (410,458) 7,369 | \$ | 8,251 8,260 | \$ | 25,635 10,154 | \$ 240,918 16,813 780 | \$ 224,628 20,131 2,360 | \$ 619,266 30,527 780 | \$ (160,195) 37,654 2,360 |
| | \$ 375,551 | (403,089) | \$ | 16,511 | \$ | 35,789 | \$258,511 | \$ 247,119 | \$ 650,573 | \$ (120,181) |
| EXPENSES | | | | | | | | | | |
| Charitable distributions (note 3) Golf tournament (note 2) Annual meeting (note 2) General and administrative | \$ 469,913 - - 750 | \$ 400,167 - - 1,066 | \$ | 9,653 - - 1,751 | \$ | 5,626 | \$ 60,983 36,479 470 21,614 | \$ 67,327 33,103 5,266 29,369 | \$ 540,549 36,479 470 24,115 | \$ 473,120 33,103 5,266 30,435 |
| Management fees Insurance | - | - | | - | | - | 109,061 1,805 | 100,202 1,922 | 109,061 1,805 | 100,202 1,922 |
| | \$ 470,663 | \$ 401,233 | \$ | 11,404 | \$ | 5,626 | \$ 230,412 | \$ 237,189 | \$ 712,479 | \$ 644,048 |
| Excess (shortfall) of revenues over expenses | \$ (95,112) | \$ (804,322) | \$ | 5,107 | \$ | 30,163 | \$ 28,099 | \$ 9,930 | \$ (61,906) | \$ (764,229) |
| Fund balances – beginning of year Interfund transfers | 766,515 683 | 1,569,973 864 | 1 | ,043,999 (2,910) | 1 | ,017,418 (3,582) | 158,496 2,227 | 145,848 2,718 | 1,969,010 | 2,733,239 |
| Fund balances – end of year | \$ 672,086 | \$ 766,515 | \$ 1 | ,046,196 | \$ 1 | ,043,999 | \$ 188,822 | \$ 158,496 | \$ 1,907,104 | \$ 1,969,010 |

The accompanying notes are integral to the financial statements.

ONTARIO CREDIT UNION FOUNDATION STATEMENT OF NET ASSETS

| As at December 31 | | 2016 | | 2015 |
|--|---------|-----------------------|-------------|------------------|
| Community Investment Funds: | | | | |
| Central 1 Credit Union Community Investment Fund | \$ | 2,598 | \$ | 2,573 |
| Bernie Daly Community Investment Fund | Ψ | 3,959 | Ψ | 2,575 |
| Prosperity One Community Investment Fund | | 1,086 | | 1,075 |
| The Jean Wansbrough Leadership Training Fund | | 28,481 | | 21,422 |
| | | · · | | |
| Libro Credit Union Community Investment Fund | | 1,691 | | 121,190 |
| United Communities Credit Union Community Investment Fund | | 1,909 | | 93,576 |
| DUCA Community Fund | | 622,733 | | 512,164 |
| Leadership Niagara Community Investment Fund | | 8,661 | | 11,549 |
| Niessen Family Community Investment Fund | | 200 | | 2,206 |
| United by Trauma Community Investment Fund otal Community Investment Funds | • | 768 672,086 | \$ | 760, 515 |
| tal Community Investment Funds | | 072,000 | Ψ | 700,515 |
| ermanent Capital Funds: orporate: | | | | |
| Alterna C.U. Fund | \$ | 21.090 | \$ | 21 701 |
| Alterna C.O. Fund Aubrey Dalgleish Memorial Fund (FirstOntario C.U.) | \$ | 31,980 27,612 | Ф | 31,781 27,659 |
| Bernie Daly Memorial Fund | | 40,499 | | |
| Charles Diemer Capital Fund (United Communities C.U.) | | | | 40,247 |
| | | 11,726 | | 11,654 |
| Davis & Henderson Bursary | | 25,133 | | 25,175 |
| Development of Credit Unions in the Ukraine | | 12,948 | | 12,868 |
| DUCA Capital Fund | | 102,829 | | 102,190 |
| Earle Reed Fund (Rochdale C.U.) | | 24,662 | | 26,497 |
| Hald-Nor C.U. Capital Fund | | 3,073 | | 3,054 |
| Hamilton & District C.U. Chapter | | 9,861 | | 9,878 |
| Joe Bonner/Ron Selman Memorial Capital Fund | | 10,473 | | 10,408 |
| Kakabeka Falls C.U. Capital Fund | | 20,430 | | 20,303 |
| Ken Weatherley Bursary Fund (Ottawa Firefighters C.U.) | | 10,054 | | 9,906 |
| Larry Sweeney Bursary (FirstOntario C.U.) | | 14,938 | | 14,963 |
| Len Tune Memorial Bursary (Charitable Foundation) | | 15,053 | | 14,959 |
| Libro Credit Union Fund | | 85,862 | | 86,007 |
| Lincoln M. Alexander Scholarship/Bursary Fund (MemberOne C.U.) | | 46,254 | | 45,967 |
| Meridian C.U. Capital Fund | | 155,076 | | 155,335 |
| Norman Alexander Memorial Bursary Fund (Estate of Deceased) | | 14,686 | | 14,595 |
| Ontario Council Gary Gillam Memorial Fund (CUES) | | 11,729 | | 11,748 |
| Oshawa Community Credit Union Fund | | 5,791 | | 5,755 |
| Parama Scholarship Fund (Parama Lithuanian C.U.) | | 115,380 | | 114,662 |
| Shepherd Family Capital Fund (Prosperity One CU) | | 10,526 | | 10,461 |
| Sudbury Regional Capital Fund | | 15,393 | | 15,297 |
| Sydenham Community C.U. Fund | | 20,248 | | 20,122 |
| William H. Bohn Fund (Meridian C.U.) | | 16,454 | | 16,352 |
| Windsor Family Bursary Fund | | 5,097 | | 5,065 |
| United Communities C.U. Capital Fund | | 40,017 | | 39,768 |
| , | \$ | 903,784 | \$ | 902,676 |
| mily: Amy & Tim Dauphinee Bursary Fund | \$ | 34,118 | \$ | 38,600 |
| Carl Zawadzki Fund | - | 12,329 | | 12,163 |
| Craig Family Capital Fund | | 6,620 | | 6,579 |
| John Alexander Scott Memorial/Scholarship Award | | 8,776 | | 8,721 |
| N. Donald E. Altman and Judy Skinner Fund | | 80,569 | | 75,260 |
| | \$ | 142,412 | \$ | 141,323 |
| otal Permanent Capital Funds | \$ | 1,046,196 | \$ 1 | 1,043,999 |
| eneral Fund | | 188,822 | | 158,496 |
| otal Funds | <u></u> | 907,104 | ¢ 1 | ,969,010 |

The accompanying notes are integral to the financial statements

ONTARIO CREDIT UNION FOUNDATION STATEMENT OF CASH FLOWS

| As at December 31 | 2016 | 2015 |
|--|--------------|--------------|
| Cash provided by (used in): | | |
| Operating activities: | | |
| Excess (shortfall) of revenues over expenses | \$ (61,906) | \$ (764,229) |
| Change in non-cash operating working capital | | |
| Accounts receivable | 1,023 | 695,014 |
| Prepaid expenses | 490 | 4,317 |
| Other | 1,142 | (132) |
| Accounts payable | 6,484 | 652 |
| | (52,767) | (64,378) |
| Investing activities: | | |
| Purchase of investments | (10) | - |
| | (10) | - |
| Net decrease in cash | (52,777) | (64,378) |
| Cash, beginning of year | 1,956,220 | 2,020,598 |
| Cash, end of year | \$ 1,903,443 | \$ 1,956,220 |

The accompanying notes are integral to the financial statements.

ONTARIO CREDIT UNION FOUNDATION NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2016

The Ontario Credit Union Foundation ("the Foundation") is incorporated without share capital under the Corporations Act (Ontario) and is a public foundation under the Income Tax Act (Canada), and as thus does not pay income tax.

The Foundation receives contributions, administers such funds and makes distributions in accordance with CRA guidelines.

The Foundation conducts a "charitable activity" described in their mission statement; "we partner with the credit unions of Ontario in support of youth education and leadership."

1. Significant Accounting Policies

These financial statements have been prepared by management in accordance with Canadian Accounting Standards for Not-For-Profit Organizations in Part III of the CPA Canada Handbook.

Revenue Recognition and Fund Classification

The Foundation follows the restricted fund method of accounting for contributions. The general fund accounts for the Foundation's program delivery and administrative expenses. The permanent capital funds report restricted resources that are to be used for specific purposes as directed by the contributor. Community Investment Funds are deposited with the Foundation by credit unions, co-operatives and individuals as a flow through vehicle allowing for donations to be donor directed to the charity of the depositor's choice. Restricted Contributions are recognized as revenue of the community investment funds or permanent capital funds if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted contributions are recognized as revenue of the general fund if the amount to be received can be reasonably estimated and collection is reasonably assured. Distributions paid out are charged to the applicable fund identified as having been set up for the purpose of the distribution.

Interest Recognition Policy

Interest is recognized as earned over the passage of time and allocated to the related community investment fund balances, permanent capital fund balances or the general fund, based on the proportionate balance held in the related funds as a percentage of total funds held.

2. Contributions

| | | Community Investment Funds | | ient Funds | General | Fund | Total | | |
|--------------------|------------|-------------------------------|----------|---------------|------------|------------|------------|--------------|--|
| | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | 2016 | 2015 | |
| Annual meeting | \$ - | \$ - | \$ - | \$ - | \$ 1,720 | \$ 12,180 | \$ 1,720 | \$ 12,180 | |
| Donations: | | | | | | | | | |
| Assessments | - | - | - | - | 89,054 | 87,347 | 89,054 | 87,347 | |
| Other | 370,097 | (410,458) | 8,251 | 25,635 | 36,819 | 40,060 | 415,167 | (344,763) | |
| Golf tournament | - | - | - | - | 113,325 | 85,041 | 113,325 | 85,041 | |
| | \$ 370,097 | \$ (410,458) | \$ 8,251 | \$ 25,635 | \$ 240,918 | \$ 224,628 | \$ 619,266 | \$ (160,195) | |

The excess of contributions over expenses for the Annual Meeting was \$1,250 (2015 - \$6,914) and for the Golf Tournament was \$76,846 (2015 - \$51,938). Annual voluntary donation assessments introduced in 2010 are calculated at \$0.10 cents per member per participating credit union.

Included in Other Donations under Community Investment Funds for 2015 was \$700,000 which had been pledged by a contributor the previous year. The contributor had since informed the Foundation that the contribution would not be made, thus it was reversed.

3. Charitable Distributions

| | | Community Investment Funds | | Permanent Capital Funds | | Genera | l Fund | Total | | |
|---------------------------------------|-----------|-------------------------------|----------|----------------------------|----|--------|-----------|------------|------------|--|
| | 2016 | 2015 | 2016 | 2015 | | 2016 | 2015 | 2016 | 2015 | |
| | | | | | | | | | | |
| Co-operative Young Leaders Program | \$ - | \$ - | \$ - | \$ - | \$ | 8,383 | \$ 14,656 | \$ 8,383 | \$ 14,656 | |
| Partnering Activities | 469,913 | 400,167 | 9,653 | 5,626 | | 1,600 | 49,671 | 481,166 | 455,464 | |
| Scholarships and Bursaries | - | - | - | - | | 51,000 | 3,000 | 51,000 | 3,000 | |
| | \$469,913 | \$400,167 | \$ 9,653 | \$ 5,626 | \$ | 60,983 | \$ 67,327 | \$ 540,549 | \$ 473,120 | |

4. New Funds

One new fund was established during the year (Bernie Daly Community Investment Fund).

5. Financial Risks and Concentration of Credit Risk

The Foundation was not exposed to significant interest rate, market, credit or liquidity risk during 2016. Excess funds are held in a savings account that is readily accessible to meet any commitments that may arise. The Foundation maintains current accounts which it monitors on an ongoing basis to ensure all day to day obligations are met. The Permanent Capital Fund balances were transferred to Credential Securities in October 2016. Balances were held in a cash account for the remainder of 2016, and will be invested in 2017 in an effort to generate additional income for the funds.